



Genetic and Product Consultant-

Waterloo County - full-time

Celebrating 25 years as one of Canada's industry leaders, Select Sires Canada remain at the fore of advancing the dairy and beef industries through Genetic innovation, leading-edge technology, and advanced reproductive solutions.

Are you ready to play a pivotal role in transforming dairy operations within a specific regionalized territory?

We are currently seeking an enthusiastic sales professional for the Full-Time position of a **Genetic and Product Consultant** working within Waterloo County, Western Ontario.

This role requires a highly organized, motivated individual with exceptional communication and people skills and a background in agriculture and sales.

As a key member of our Select Sires Canada team, you will support producers to reach their genetic and reproductive goals.

RESPONSIBILITIES- In this role you will

- Offer high-quality support and solutions to producers in your area to help them reach their genetic and reproductive goals, utilizing the Select Sires Canada toolbox and products available.
- Build and maintain a healthy customer base
- Work confidently to negotiate and close sales
- Serve as an educated resource for clients/customers on genetics and reproduction topics
- Work both independently and as part of a successful team, with and including technicians, support staff, regional sales managers

QUALIFICATIONS AND SKILLS REQUIRED

- A Strong knowledge of the Dairy industry
- Enthusiasm and commitment to help producers achieve specific goals
- A Passion for genetic improvement
- A proven track record in time management
- Excellent communication skills
- Ability to work independently or as a member of a successful team
- Valid driver's license

- A diploma or degree in Agriculture or previous work experience within the AI/dairy industry or agriculture.
- Basic computer skills and knowledge of on-farm software are an advantage but not required.

BENEFITS

- Competitive salary plus commission
- Paid vacation
- Health and dental benefits
- Corporate clothing provided
- Company vehicle

Select Sires Canada is a dynamic organization that is committed to developing and delivering innovative genetic solutions, enhancing the productivity and profitability of dairy and beef producers throughout Canada. We believe people truly are the cornerstone of our success and value our employees.

We are continually looking for highly qualified professionals to join our team. If you are interested in an exciting career with us, please submit your resume and letter of recommendation to the address below;

HOW TO APPLY:

For full consideration, a cover letter with resume must be submitted by **Friday April 11, 2025**. Email cover letter and resume to Michael Hall at mhall@selectsires.ca

Michael Hall

mhall@selectsires.ca

613-290-1415